

proactive and looking for a buyer. If I am out there looking for all sorts of buyers, and I can't promise, but let's say I get a couple of different buyers interested in your house, what would happen to the price?

Response: *It would go up.*

And even if I didn't find two, and I find one, wouldn't that get you where you want to be in three months? And that is what you want, right? I am just curious, what is the single greatest advantage you have in selling your house yourself?

Response: *Commission.*

What is the single greatest advantage the buyer has to buy from you?

Response: *To save the commission you hope to save.*

What is the biggest disadvantage you have in selling your house yourself?

Response: *The hassle.*

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You know, I have gotten more people more money in less time with fewer hassles.

Sounds like something you would be interested in. Don't you think we should talk?